

Advanced Training Institute

REGISTRATION

Two Easy Ways To Register

Option 1: Register online at: www.internationallifeservices.org
Fast - Easy - Safe!

Option 2: Register by mail. Please fill out one registration form per person. Send along with payment to:
International Life Services, 2606 1/2 West 8th Street, Los Angeles, CA 90057
Make checks payable to: International Life Services

Note: Your canceled check or PayPal notice is your confirmation and receipt.

Have A Question? Call 951-244-8877

ATI Registration Rates

Daily Registration Fee Includes: In-depth Training, Continental Breakfast, Lunch, Afternoon Refreshment Break, Registrant Notebook and Gift Bag.

\$60.00 Per Day/Per Person Registration Fee:

Please check which day(s) you plan to attend:

☐ Thursday (Director's Day) ☐ Friday ☐ Saturday

Join us! Friday, July 12th for Faith, Food, and Fellowship - with worship and music. Take a break in your day for reflection and gather with friends (new and old!).

\$10.00 Per Person. Reservations required.

Yes! I want to join you Friday evening!

\$ TOTAL AMOUNT DUE

Late Registration: Registration at the door for all registrants is \$75.00 per day, per person.

Please fill out one registration form per person.

Please Print Clearly

First Name: _____ Last Name: _____

Organization: _____ Title: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ E-Mail: _____

Hotel Lodging Information

Holiday Inn and Suites - NW
Austin Four Points
8300 N FM 620, Bldg. I
Austin, TX 78726
Reservations: 512-610-5700

ATI Special Room Rate

\$120.00 Double Room (plus tax). *There is a maximum of 3 guests per room.*

All rooms are available on a first-come, first-served basis. To register call (512) 610-5700 and book a room before 6/29/19 to receive discounted room rate, please mention you are with International Life Services, Advanced Training Institute.

Airport

Austin Bergstrom International Airport, 3600 Presidential Blvd., Austin, Texas

Airport Shuttle Service

<https://www.supershuttle.com/locations/austin-aus/>.

Registrants staying at the Holiday Inn and Suites - NW, Austin Four Points will be provided complimentary daily shuttle service to/from the Austin Baptist Church Campus. Please be outside the main entrance to the hotel at 8:00 a.m. If you have any questions please contact Helen Mann at 585-704-8405. Services are provided by Raymond Ogsby and the Trotter House Team. Note, this does not include airport transportation.

Dietary Restrictions

Please indicate here if you have any dietary restrictions: _____

Special Notice

The 2019 Advanced Training Institute will be recorded and photographs will be taken for publicity and promotional purposes. Your registration constitutes your consent to being recorded and/or photographed.

Please visit our website for the most up to date information www.internationallifeservices.org

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International Life Services

**2606 1/2 West 8th Street
Los Angeles, CA 90057**

Return Services Requested

*time to Serve
time to Make a Difference
-Be Equipped to*

Receive Grace for Your Journey at the 2019 Advanced Training Institute

New Ideas - New Skills - New Solutions

Training that puts progress into practice!

The best growth takes place when we grow together.

International Life Services
Advanced Training Institute

TIME TO SERVE

**Be Equipped to
Make A Difference**

2019

"The harvest is plentiful"

-Luke 10:2

July 11th, 12th, 13th

Austin Baptist Church Conference Center

7016 Ribelin Ranch Dr.
Austin, Texas 78750

Hosted By
**Diocese of Austin
Trotter House**

*A 3-day study program for those
in life-affirming ministries.*

Visit our website for more information:
www.internationallifeservices.org



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*Time to Serve
- Be Equipped to Make
a Difference*

SPEAKER INFORMATION AND 3-DAY AGENDA

Agenda — Thursday, July 11th, 2019

Directors' Day

8:00 Registration and Continental Breakfast

9:15 Welcome - Worship - Prayer

9:45 Safeguarding Your Center: Are You Prepared? – Lela Derr, M.A.

With the growing hostility toward pregnancy centers nationwide, it has become vital that we do our due diligence in protecting our centers and personnel. In this workshop, you will learn practical steps in securing your center as well as the importance of networking with your local police department and other authorities. You will learn how to protect your client when protesters are outside your facility. This session is vital in these challenging times.

10:45 Break

11:00 What about Developing your Discernment Skills? – Debbie Juhlke, R.N., L.S.W.

In this session you will learn to sharpen key skills which aid in developing the gift of discernment in managing your center staff and volunteers. You'll learn key listening skills, key communication skills, and key behavioral indicators in order to be more effective in your communities and serving clients.

12:00 Lunch

1:30 Creative Fundraising: What's NEW - What Works! – Lori DeVillez, B.A.

Learn new and creative ideas for fundraising in this fast paced world we live in today. Learn new marketing strategies and techniques in order to reach more of our communities with our services and raise awareness in order to connect with more financial partners to invest in our work.

2:30 Break

2:45 Center Insurance: Best Guidelines and Practices – Ron Renzi, LIA, A&H, P&C

How important is center insurance? This session will provide registrants with a primer on the basics of insurance coverage needed for pregnancy centers and medical clinics. Ron will highlight real-life examples of common claims and cover parameters for successful compliance. Time will be made available to answer your questions. Have a question? This is the place for answers.

3:45 Break

4:00 Marketing Panel: Reach Abortion Vulnerable Clients Online – Jacob Barr, B.S. and Brett Attebery M.A., M.B.A.

Women facing an unexpected pregnancy are looking for help online. Are they going to find your center? Let's talk about ways to connect with abortion vulnerable clients through online advertising and marketing. Bring your marketing questions and ask our panel of marketing experts for advice.

5:00 Closing Remarks

Agenda — Friday, July 12th, 2019

8:00 Registration and Continental Breakfast

9:15 Welcome - Worship - Prayer

9:45 National Update - Protecting Your Center: Understanding Legal Pitfalls

– Jeff Mateer, J.D.

Attacks on pregnancy services centers engineered by our opposition are on the increase. Now more than ever it is imperative that everyone involved in center work understand the issues facing pregnancy centers today. A must attend session!

10:45 Break

11:00 Do You Ever Feel Like Quitting? – Gary Dyer, D.D.

Do you ever feel tired? Ever feel alone? Ever wonder if you are making a difference? In this session we will look at what can bring discouragement and what we can do to combat it. If you have ever felt resistance in trying to move forward this workshop is for you.

12:00 Lunch

1:30 From the Sidewalk to the PRC, A Seamless Road – Heather Gardner, B.A.

A sense of urgency is needed when a woman is referred by a pro-life advocate from the sidewalk of an abortion facility to a pregnancy center. Registrants will learn proven positive results in receiving a woman into your center, increasing her likelihood of choosing life and taking steps toward healthier life decisions.

2:30 Break

2:45 Combatting Fear – Sr. Paula Vandegaer, L.C.S.W.

Often fear is the driving force behind a woman's decision to abort. Dealing with this fear involves emotional support and the careful asking of questions. It does not rely on reassurance alone. What is the source of the fear? Is it internal or external? How do we help this woman discover her own strengths and abilities to handle whatever course lies ahead for her and her baby?

3:45 Break

4:00 Post-Abortion Counseling in a Short Term Setting – Angela Weatherly, B.S.B.M.

When a woman reveals she has had an abortion, how do you respond? How do you help? Learn how to recognize the symptoms and emotional effects of abortion. How do we help this woman in a short term setting? What are the most effective ways to direct her to healing and direct her towards reconciliation with others, self, and God.

5:00 Technology & Relationships: Creating Opportunity and Impact

– Brandon Monahan, BA, M.A.

How can pregnancy service centers influence clients in a way that will reach past the distractions? Explore researched based methodologies combined with God's truth to expand the effectiveness of post-decision sessions. We will walk through the technology and philosophy that will allow you to both expand your reach and deepen your impact while keeping an emphasis on client relationships.

5:30 Faith, Food and Fellowship

Advanced Training Institute Presenters

By video: The Most Reverend Joe S. Vasquez, D.D., S.T.L., Bishop of Austin

Patricia Sandoval, Internationally Renowned Pro-Life and Chastity Speaker and Author

Sister Paula Vandegaer, L.C.S.W., Founder International Life Services, Volunteers for Life, and Scholl Institute of Bioethics, Author

Lori DeVillez, B.A., Founder and Executive Director, Trotter House Pregnancy Service Center, Author

Debbie Juhlke, R.N., L.S.W., President of Civitan International, Founder and CEO of Embrace, Human Resource Director for Exclur Research Corporation

Heather Gardner, B.A., Executive Director of the Central Texas Coalition for Life

Jeff Mateer, J.D., First Assistant Attorney General of Texas, General Counsel and Vice President of the First Liberty Institute

Lela Derr, (MA Dispute Resolution Southern Methodist University) State Operations Director U.S. Senator Ted Cruz

Agenda — Saturday, July 13th, 2019

8:00 Registration and Continental Breakfast

9:15 Welcome - Worship - Prayer

9:45 From Planned Parenthood Worker to Pro-Life Advocate – Patricia Sandoval

Patricia will share how exposure to and acceptance of Planned Parenthood's deceptive ideology in the public school system led to a nightmare of three abortions, a job with Planned Parenthood, and becoming an out-of-control, homeless drug addict, before she found Christ and the path to healing and redemption.

10:45 Break

11:00 Theology of The Body, God's Wonderful Plan For Our Sexuality

– Sister Paula Vandegaer, L.C.S.W.

A time of reflection on what we are all really working for. The beautiful meaning of our sexuality, its purpose and plan, and our call to bring this great plan back into perspective in our society. What is the special place of women in this great eternal plan and how does abortion distort this plan? How and why did we get so confused? Where is the path back?

12:00 Lunch

1:30 What Do You Do When The Phone Rings At The Pregnancy Center? – Terri Baxter

Engaging in meaningful conversation with clients on the phone can be challenging and intimidating for many center workers. Discover proven techniques for connecting with the caller from the first welcoming contact to her visit to the center. Special focus will be on developing listening skills such as active listening, reflective listening, rephrasing listening and asking open ended questions.

2:30 Break

2:45 Connecting With The Millennial's – Ashley Vaughan, J.D.

What does it take to connect with Millennial's? How do they think? What interests them? In this session we will look at the profile of the young person of today and how to reach them and connect with them. How do we best communicate with them? In this session we will understand how millennial's think, their trends, influences and language that surround this generation.

3:45 Break

4:00 Presenting The Wonderful Option of Adoption – Jeannine Floores

Learn how to confidently present the option of adoption to the clients in your center. Unfortunately adoption has often times become an option we shy away from presenting because society has made it a negative choice. Adoption is one of the most loving options anyone can offer. In this session you will learn how to overcome the objections to adoption in a very loving and positive way.

5:00 Closing Remarks

Thank You to Our Sponsors!

Trotter House Diocese of Austin Patriot Insurance Heritage House DeeAnn Baillargeon Smith

Jeannine Floores, Founder and Executive Director Breath of Life Ministries

Terri Baxter, Director and Co-Founder H3Helpline

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Angela Weatherly, B.S.B.M., Closing USA Texas, Operations Manager

The Most Reverend Gary Dyer, D.D., Senior Pastor Austin Baptist Church

Jacob Barr, B.S., Chief Executive Officer of iRapture and Executive Director of Pro-Life Ribbon

Ron Renzi, LIA, A&H, P&C, Vice President, Patriot Insurance Agency, Inc.

Brandon Monahan, B.A., M.A., Heritage House

Brett Attebery, M.A., M.B.A., Executive Vice President of Marketing and Chief Operating Officer at Heroic Media

Praise and Worship with Stephanie Rankin

Evening Music with Blynde Faithe